



PMG FAST FACTS

Happy New Year! We hope 2017 was a prosperous year for you! We're kicking off our first *PMG Fast Facts* of the year with lots of great information and new product announcements that are sure to help us start off the new year right! We thank you for sharing this past year with us, and we look forward to working with you to make 2018 an even greater success!!

FEATURED PRODUCTS



Baxter's NEW VersaOven™

-Steam-assist cooks product faster, reducing average cook time by up to 35%.

-Increases available kitchen square footage by up to 60%, providing more all-in-one flexibility.

-Replaces current rotisserie, combi, steamer and convection oven without sacrificing quality.

-Reduces water use while cooking and cleaning. And the self-cleaning feature can also lower manual labor costs by up to 80%.

[Click here](#) to launch a 3D experience and to see a full list of features and benefits.

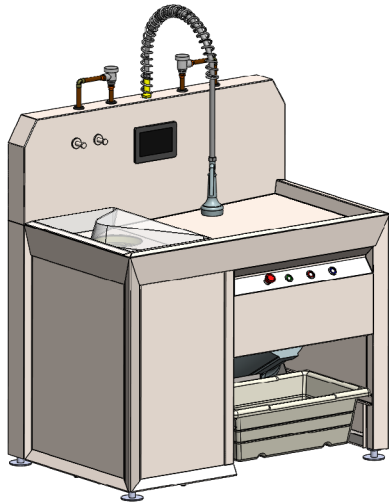


Hobart Mixers - The Difference is How They're Made!

Are you under pressure to sell cheaper mixers? Check out this Discovery Science Channel [video](#) featuring Hobart Planetary Mixers. You'll see the real difference in what sets these mixers apart from the competition!

Email us at premiermktg@kitchenreps.com for

more information.



COMING SOON! Insinkerator's NEW Tri-Cycle™ Waste Reduction System

This Next Generation Pulper can reduce waste costs and divert from landfills. Here are just a few of the features and benefits of this new system:

- Requires only electrical and plumbing hookups
- Grinder can process over 1000lbs/hr, reducing waste volume and costs by up to 85%
- Output from Tri-Cycle is a feedstock for composting

For more information, call us at 916-361-9500.

Factory Dealer Trainings

For our Foodservice Dealer friends - Factory Dealer Trainings now open for registration:

Hobart/Traulsen/Baxter - Troy, Ohio

Level 1 (3 Days)

March 11-14, 2018

April 29-May 2, 2018

October 14-17, 2018

Level 2 (2 Days)

September 23-25, 2018

Vulcan/Wolf/Berkel - Baltimore, MD

February 26-27, 2018

February 28-March 1, 2018

June 11-12, 2018

June 13-14, 2018

July 30 -31, 2018

August 1-2, 2018

Hatco - Milwaukee, WI

May 2-5, 2018

August 14-17, 2018

June 12-15, 2018

September 11-14, 2018

July 17-20, 2018

[Click here](#) for more information on the trainings, and don't forget to send an email to Kristy Garcia at kristy@kitchenreps.com to reserve a spot!



Vulcan Fryer Filtration Video

Vulcan has made it easy to understand the fryer filtration system in the [PowerFryer3](#) and [PowerFryer5](#) models with this Filtration Demo video. Use it to train employees and end users, and for demos and sales calls. Check it out and see for yourself what a great tool this is.

Just a few "small bytes" of information worthy of sharing.

Did you know...

1. The EDGE13A-11 automatic slicer is part of Hobart's 2018 Quick Ship Program? Check out all the items available in the Quick Ship program [here](#).
2. Perlick tests 100 percent of all final assembly to ensure quality, the first time? Take a [virtual tour](#) of their Milwaukee facility to see their state-of-the-art manufacturing in action!
3. Vulcan's high-efficiency, low water energy twin generator electric floor steamer was selected for the 2017 Hotel Experience Show Editor's Choice Award? Check out the Industry's first Energy Star certified [electric floor steamer](#) and all its benefits.
4. PMG's own, Scott Schumm, recently proctored the [CFSP](#) exam for six staff members from Avanti Restaurant Solutions, in Folsom? Congrats to those that passed!
5. Metro implemented a design change to improve the cleanability of the Mightylite door? This short [video](#) shows the difference in how the door is removed with the existing and new hinge covers. Check it out!

Do you have a Fast Five item that you think others would benefit from knowing? Send it to us and we may include it in our next Fast Facts issue.

FAST FACTS TRIVIA

CONGRATS TO OUR FAST FACTS TRIVIA WINNER – MARY WAIKIKI FROM BIRITE FOOD SERVICE DISTRIBUTORS IN BRISBANE!

Last month's trivia question: "Name the Santas (i.e., PMG employee), from left to right, in the below PMG Christmas Card, and tell us what year it was sent out."

Correct answer: Woody, Scott, Marc, Susan, and Athan - Sent out in 2011

Want to be the next *Fast Facts* Trivia winner? Be the first person to answer the following question correctly:

Question: Which Hobart dishwasher models include a complimentary start up from your local Hobart Service Office?

Send your answer to kristy@kitchenreps.com for a chance to win a special PMG prize.



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